

Director, Corporate Strategy

Summary

Level 3 Communications, with the recent acquisition of Global Crossing, has reached an inflection point in our network reach, global scale, and capabilities. With this new level of global scale we will need to re-examine many of our business processes to enable our organization to reach new levels of growth and performance. We are currently hiring a full time Director of Corporate Strategy for our Broomfield office.

Essential Duties

This person will work closely with Level 3's Executive Team to develop the processes and associated discipline in the areas of Strategic Planning, Performance Management, Strategic Competitive Intelligence, and Organizational Development.

1st Year Expectations

- Will play a key role in the development and deployment of the new Global Strategic Planning Process and Comprehensive Performance Management System
- Facilitate organizational development and learning in identified areas where capability gaps may exist through benchmarking, best practice assessment, etc
- Lead Strategic Competitive SWOT Assessments to address specific business questions or refine the Level Strategy in the areas of: product, service, sales force management, etc.
- Synthesize regional, product, and channel strategic plans into a holistic Multi Year Level 3 Business Plan. Work with Corporate Finance to link and align the Strategic Planning Process to the Annual Operating Plan.
- Become a trusted advisor to the leadership team of Level 3

Education and Experience

- High emotional intelligence with ability to facilitate various personalities and conflicted points of view through to a committed resolution using data, facts and analysis. Ability to know when to demonstrate patience and when to press through to a solution.
- Ability to indirectly influence colleagues at all levels and across functions in a highly collaborative style, while building strong working relationships
- Ability to communicate effectively and convincingly with C-level executives. Strong executive presence required.
- Proven capability to effectively manage, coach, and develop more junior team members
- Several years in a direct executive reporting relationship with a focus on business performance improvement, process improvement, strategic performance management, or business planning. (Ex: Strategic Planning, Chief of Staff, Finance Role, etc)
- Experience across a variety of functions beneficial (Strategy, Marketing, Product, Operations, Finance, Sales, Service, etc)
- Experience in a MBA rotational program at a B2B technology, industrial, or medical device company a plus
- Ability to synthesize information related to customers, products, competitors quickly and integrate into Strategic Planning; strong financial modeling a scenario planning skills required
- Extensive training and experience in strategic frameworks, business planning, process mapping, process improvement, and group facilitation
- 3-4 years of experience at a top-tier Strategy Consulting firm across a number of functions, preferably including strategic planning; MBA from top tier school preferred

If interested, please apply to:

<https://recruiting.level3.com/ENG/Candidates/default.cfm?szCategory=jobprofile&szOrderID=10004&szCandidateID=0&szSearchWords=&szReturnToSearch=1>